Carl

partisan carpet-bombing on television, in their mailboxes and on their favorite websites, blogs and in news columns.

Murphy certainly gazes at a friendly political environment as he seeks to become the "rst Democratic governor reelected since 1977, while Ciattarelli — like any statewide Republican candidate — faces a struggle to gain name recognition and convince the wide swath of unaf" liated voters that he can better administer state government than Murphy.

It's likely that Trump's name and image will appear in Murphy's campaign ads and literature more often than those of his Republican opponent.

## The Trump factor

The governor will attempt to tie Ciattarelli to Trump while Ciattarelli will

has refused to face up to the problem, he contends, out of his allegiance to the New Jersey Education Association and his fear of alienating it.

Without addressing the formula in a comprehensive way and relying instead on year-to-year aid increases simply buys time and accomplishes nothing toward long-term stability, Ciattarelli argues.

## Fuel for Ciattarelli

Forcing Murphy into a full-throated debate over school aid and the relentless increase in property taxes can only bene" t Ciattarelli by turning an intense focus on an issue that has bedeviled governors and legislatures for more than 40 years.

Murp by <sup>nd</sup> long delays in dealing with scandals in his administration provide an opportunity for Ciattarelli to cast doubt on the governor's ability to act decisively when confronted conf conj n<sup>2</sup>s He dallied in 2019 as well when it was revealed his appointed director of the Schools Development Authority had dismissed some 30 career employees of the agency and replaced them with friends, relatives or former co-workers, many of whom had little or no quali" cations for their positions.

Only after weeks of critical news accounts and Murphy's silence was the director forced out and, in a parting shot, said all personnel actions she took were approved in advance by the governor's of" ce.

## Pouncing on missteps

The administration's handling of sexual assault allegations brought by a campaign staffer against a co-worker was stunningly inept and publicly embarrassing as top advisers to the governor scrambled madly to avoid any responsibility while insisting Murphy was unaware of the entire incident.

The con•icting testimony to a special legislative committee and the clumsy, often contradictory, explanations led to weeks of critical media coverage and serious accusations that the campaign and administration had turned a blind eye to a hostile work environment and tolerated harassment of female staffers. In the early stages of the administration, the episode stood out as a stark example of an inexperienced and naïve governor's of" ce staff incapable of dealing with dif" cult and sensitive issues.

Ciattarelli can claim these scandals as evidence that political considerations were of higher priority than strict standards of ethical behavior.

For Ciattarelli to achieve any headway, it is crucial for him to avoid being dragged into a debate with Murphy over Trump and the former president's stream of outrageous actions and claims that massive voter fraud cheated him of a second term.

There is no indication at this stage that Trump will involve him self in the election, either by endorsing Ciattarelli or going on the offensive against Murphy.

Two of Ciattarelli's opponents in the primary ran as unabashed Trump supporters and received a combined 47% of the vote, an indication that the ex-president retains some hardcore party support.

It is likely that those who supported the two challengers will come home in November and support Ciattarelli. They'll certainly not desert the party and throw in with Murphy.

## The 'oops!' factor

Notwithstanding the conventional-wisdom crowd, Ciattarelli understands the long odds he confronts as well as the challenge to maintain the focus on New Jersey issues and concerns.

Murphy is form idable but not invulnerable; the favorite but not the inevitable.

Conventional wisdom, after all, is not infallible.

In 2016, it predicted con" dently that the nation's next leader would be addressed as "Madam President" rather than "Mister President."

In 2020, it foresaw a landslide by Joe Biden, only to have the Electoral College result nearly identical to Trum p's 2016 m argin. (304-227 in 2016; 306-232 in 2020).

In 2020, it assured the country that Democrats would build on their majority in the House of Representatives by as much as 20 seats, only to have Republicans gain 15 seats.